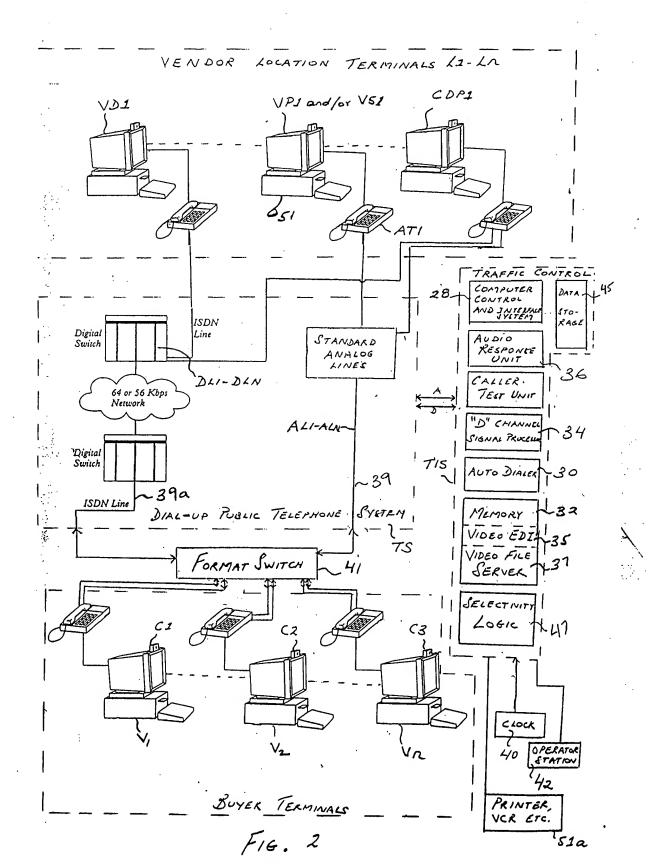
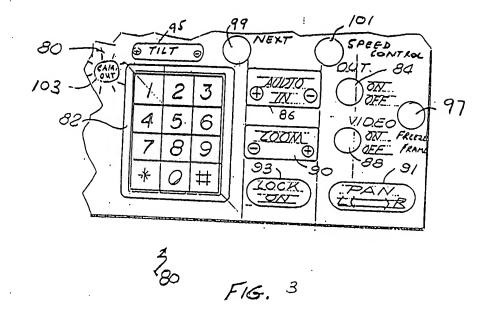


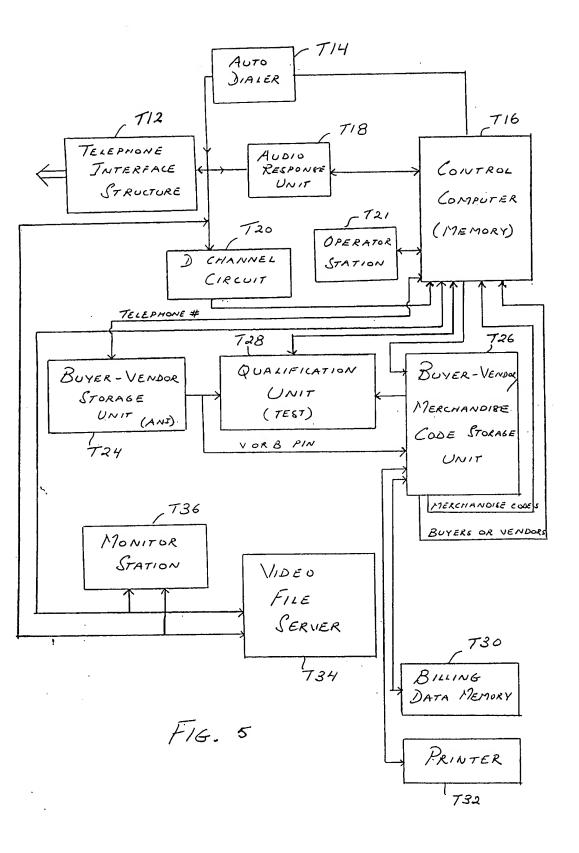
F16. 1

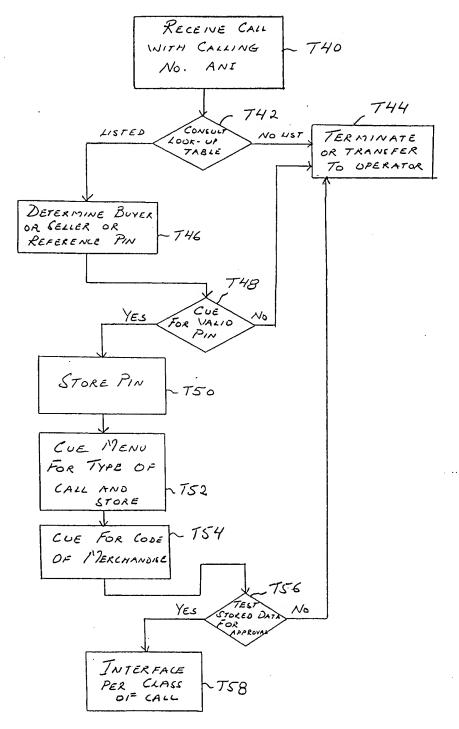




SCHEOULING AND ROUTING SYSTEM Issued To: TONES, POGER # 2784348 * Y Z TOHE 214.

FIG. 4





F16. 6

VENDOR CELL MO. + NO. NO. VIDEO FORMAT RATING PRIORITY PERSONS OTHERS 'IN CONFERENCE LASI PURCHMAS DATA COMPANY NAME CROWS REPERENCE NO. TO OTHER BUYER LOWATION BUYER &
AVAILABLE TIME EALL BILLING DATA DI DATE - TIME - FORMATNO-CALL BILLING DATA
D2 70 . ŘATE SMERCHAUDISE COPES F16. 7

	BUYER GEL		
FIFO	BUYER No.	APPOINTMENT	SCHEDULE - }
ADDRE			
	{-(DAY-MONTH-YEAR-TIME-PERIOD#)-(DMYTA)} {-(DMYTA)-{ AVAILABILITY SCHEDULE}		
	MERCHANDISIE C	covin e	
		FIG. 8	

1

EXEMPLARY BUYER REQUEST FORM

Date 12-7-93 Time 8:45 pm PST Buyer Co. Food 4 Less Specific Bdyer Larry Ishii.

Video Unit 714 668 5333 Your Reference # 5121 MERCHANOISE 47236/
CODE

General Category Batic Health and Beauty Alds Specific Category Shampoo & Conditioners

SUBMIT PRESENTATION.

Request Specifics
Conditioning Shampoo for the U.S. Market
Papaya based
12 or. bottle
Under \$2.00 net cost
Must be available delivered to Pullerton, CA by 12-18-93, 8:00 am PST
Minimum 10,000 units
Date/Time offers required by 12-7-93, 3:00 pm (PSD)

F16. 9

EXEMPLARY NOTIFICATION RECEIPT

Your #5127 received, assigned Telebuyer #681296 Distributed to 736 vendors

F16.10